



Optimizing Critical Zones with MBCx

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Why are Critical Zones, Business Critical

Environmental Health & Safety

+

Product Waste & Research Quality

+

Equipment Downtime & Reliability

+

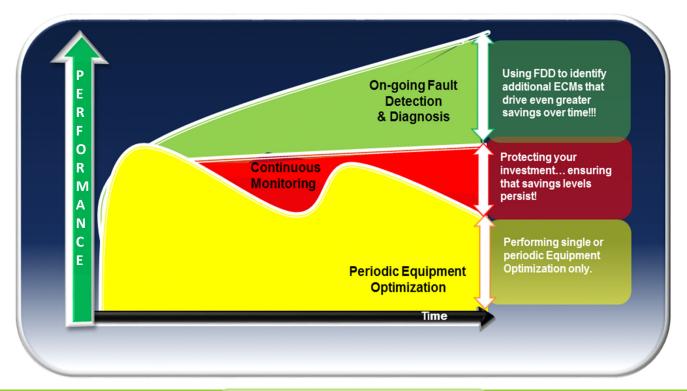
Financial Impact



Learning Objectives

- What is Monitoring-Based Commissioning (MBCx)?
- Monitoring the performance, safety, process quality and reliability, research, and energy impacts of critical zones (including laboratories, clean rooms, operating rooms) controls, particularly failed or "out of spec" controls.
- Understand how such failures, deviations, and anomalies can be detected, identified, quantified, and strategies for correcting them with MBCx
- Live Demonstration of MBCx software in critical zone controls re-commissioning.

MBCx: Using Visibility and Advance Analytics to...
Improve EH&S, Equipment Reliability and Energy Efficiency







Analytics and IoT...

Fault Detection and Diagnostics in a Nutshell

- Even the most well-designed, well-commissioned, and well-maintained buildings can operate less efficient and less safe after only a few years after start-up.
- Typically, only fume hoods are tested on a semi-regular basis in Laboratories
- General zone-level ventilation rates, airflow offsets, etc. are ignored and go out of specification without anyone knowing



What Makes an MBCx System ... Maintenance, Safety, Quality, Energy

- Secure and Protocol Agnostic
- Continuous Monitoring and Detection
- Operation and Maintenance with Mobility
- Integrated Notification
- **A** Fault Detections and Diagnostics
- Optimization, Savings, and Energy Analysis
- Monthly Consultation / Project Prioritization











Who Benefits with Monitoring-Based Commissioning?

Case Study: UMass Amherst Integrated Sciences Building

Recent project at the University of Massachusetts Amherst including study and implementation of lab optimization measures using MBCx software as a Commissioning

and Verification tool

<u>Integrated Sciences Building (ISB) – 8 years old</u>

150,000 ft² (85,000 ft² of Lab Space)

Verified Annual Savings:

Electricity: 1,851,862 kWh

Steam: 10,738 Mlb

Total Cost Savings: \$399,946

Total Implementation Cost: \$590,968

Simple Payback Period before Incentive: 1.5 years



Case Study: Southcoast Health

Recent project at Southcoast Health includes Operating Room Environmental Monitoring across all Hospital sites for better and more Proactive Infectious Disease Control

Infectious Disease

- At any time, over 1.4 million people suffer from infectious complications acquired in the hospital
- Hospital Acquired infections are one of the leading causes of death and the economic costs to the healthcare facility are considerable
- A high frequency of Hospital Acquired infections is evidence of poor quality of health service delivery and leads to avoidable costs.



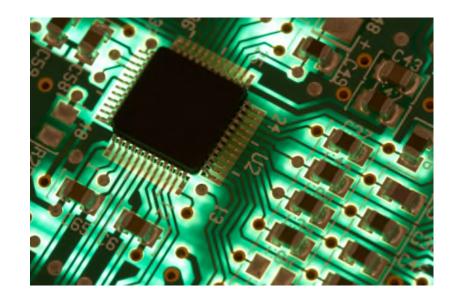




Case Study: Manufacturing

Maintain production volume, revenue and compliance regulations for environmental, health and safety.

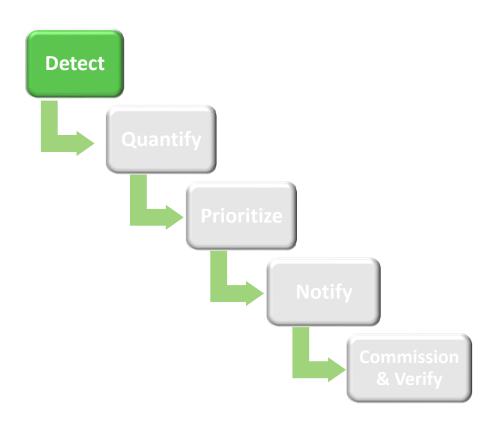
- Product loss associated with improper airflow requirements.
- Semiconductor manufacturing causes toxic fumes that must be exhausted from the work space.
- Using Monitoring-Based Commissioning to monitor air flow and air quality







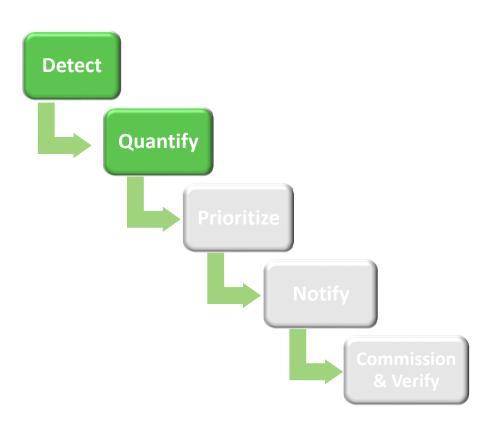
Connect and Detect - A wide variety of equipment & controls failures, safety and quality issues







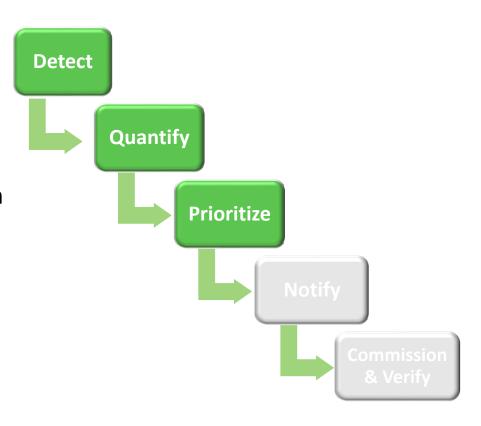
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- Quantify The potential energy and cost savings







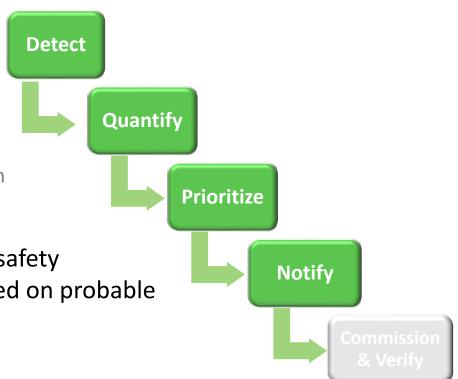
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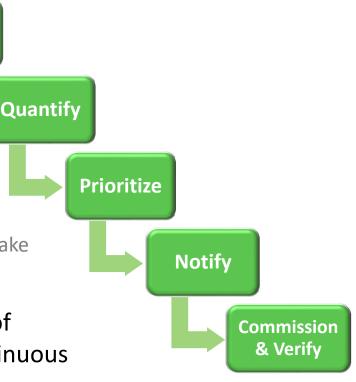






Detect

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- ✓ Notify Facilities Maintenance or Health & Safety Resources to take Recommended Action based on Probable Causes
- Commission and Verify Successful Implementation of Improvements. Verify & Protect Savings through Continuous Monitoring







Questions



- Cloud and Analytic Service Started in 2013
- Customers Connected Worldwide (US, Europe, Africa, and Asia) Scaling from Single Sites to 100s of Sites around the Globe
- Leading Edge Technology Industrial Internet (GE), Cloud (AWS), and Security (EMC)
- Approved Measurement and Verification System for NYSERDA, Eversource, National Grid, and Xcel
- **Top Experts** in Equipment Optimization



- Independent consulting engineering firm
- Specializing in energy efficiency, commissioning, and M/E/P design services for commercial, industrial, and institutional clients
- Helped our clients develop hundreds of energy efficiency projects
- Proven experience with re-commissioning and optimization of Laboratory,
 Healthcare, and Hi-Tech Manufacturing Facilities



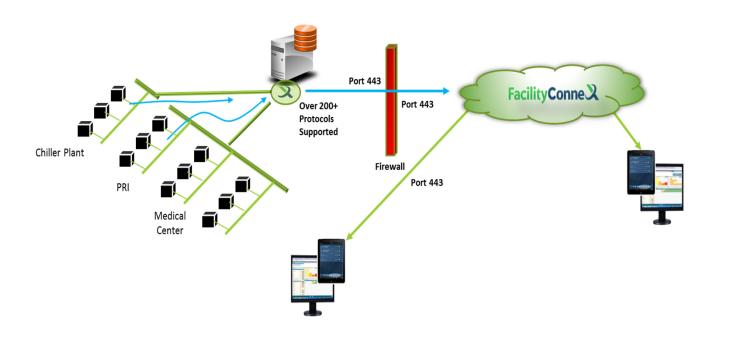


Backups





Real Time Connection



Security

- GE, AWS, and RSA
 Technologies
- ✓ 256-bit Encypted Pt-Pt VPN Tunnel

Visibility Into 1000+

- ✓ Unlimited Users
- ✓ Unlimited Tags

Pricing

- √ Subscription Asset Based
- ✓ Discounting on Volume
- ✓ Optional Services



Best Candidates for MBCx in Labs

- Larger buildings to leverage the power and scalability of MBCx platform
- DDC Building Automation System(s) / Facilities with multiple control systems
- Documentation of controls and mechanical equipment
- Critical research requires monitoring of equipment performance
- Resources available and commitment to act on software recommendations





- **1. Detect** Lab controls failures, other HVAC issues, and safety concerns
- Quantify the potential energy and cost savings
- **3. Prioritize** issues and the path to resolution based on safety, equipment health and occupant comfort.
- **4. Notify** the appropriate staff resources to take a recommended action based on probable causes
- 5. Commission and Verify successful implementation of improvements and protect savings through continued persistence

